

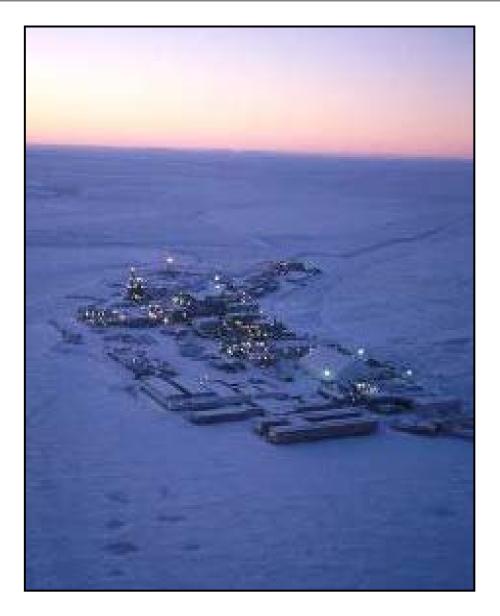
Outlook for Alaska's Oil and Gas Development

Trond-Erik Johansen President ConocoPhillips Alaska May 12, 2014



What I'll Cover

- ConocoPhillips in Alaska
- Alaska's Challenges
- CD5, Exploration & Renewal
- Tax Reform is Encouraging New Projects
- Closing Comments







Cautionary Statement

The following presentation includes forward-looking statements. These statements relate to future events, such as anticipated revenues, earnings, business strategies, competitive position or other aspects of our operations or operating results. Actual outcomes and results may differ materially from what is expressed or forecast in such forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict such as oil and gas prices; operational hazards and drilling risks; potential failure to achieve, and potential delays in achieving expected reserves or production levels from existing and future oil and gas development projects; unsuccessful exploratory activities; unexpected cost increases or technical difficulties in constructing, maintaining or modifying company facilities; international monetary conditions and exchange controls; potential liability for remedial actions under existing or future environmental regulations or from pending or future litigation; limited access to capital or significantly higher cost of capital related to illiquidity or uncertainty in the domestic or international financial markets; general domestic and international economic and political conditions, as well as changes in tax, environmental and other laws applicable to ConocoPhillips' business and other economic, business, competitive and/or regulatory factors affecting ConocoPhillips' business generally as set forth in ConocoPhillips' filings with the Securities and Exchange Commission (SEC).

Use of non-GAAP financial information – This presentation may include non-GAAP financial measures, which help facilitate comparison of company operating performance across periods and with peer companies. Any non-GAAP measures included herein will be accompanied by a reconciliation to the nearest corresponding GAAP measure in an appendix.

Cautionary Note to U.S. Investors – The SEC permits oil and gas companies, in their filings with the SEC, to disclose only proved, probable and possible reserves. We use the term "resource" in this presentation that the SEC's guidelines prohibit us from including in filings with the SEC. U.S. investors are urged to consider closely the oil and gas disclosures in our Form 10-K and other reports and filings with the SEC. Copies are available from the SEC and from the ConocoPhillips website.

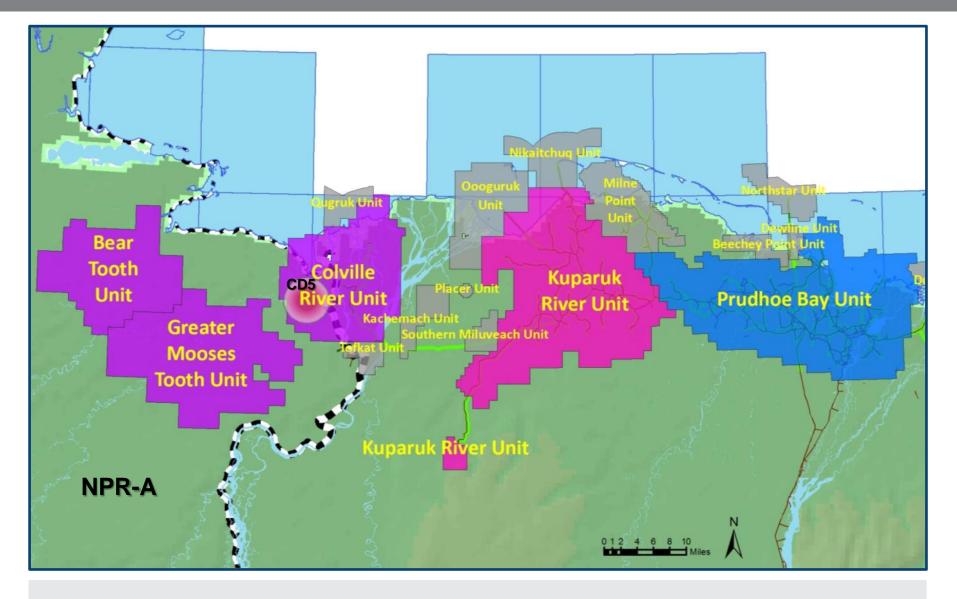
ConocoPhillips in Alaska Today



- Alaska's Leading Oil Producer
 - 2013 production: 200,000 barrels of oil equivalent per day
- Alaska's Largest State Taxpayer
- ~1,200 employees
- ~1,800 contractors average
 - Approximately 3,800 at peak
- Unwavering commitment to environmental, health and safety excellence



ConocoPhillips Major North Slope Assets



Western North Slope ("WNS") – 78% WI

Kuparuk – 52-55% WI

Prudhoe – 36% WI

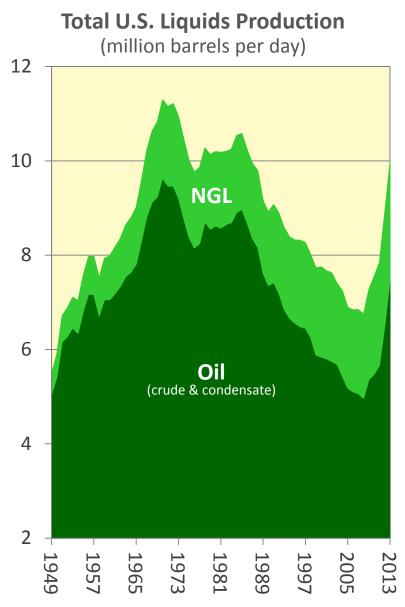


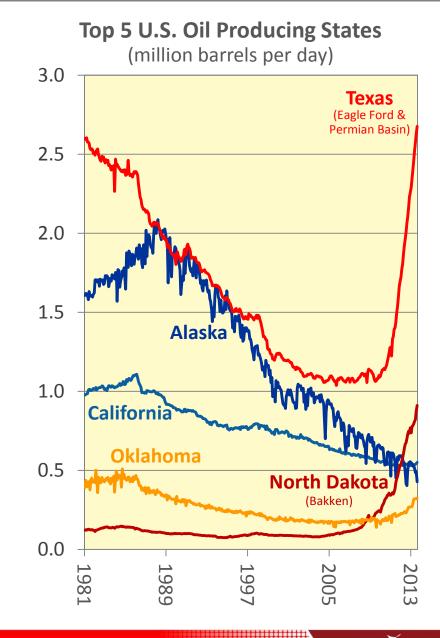




Alaska's Challenges

U.S. Oil Production: Texas and North Dakota Lead the Way





Source: U.S. Department of Energy EIA

"Easy Oil" Is Gone

- Challenged oil remains
 - Complex, high cost wells
 - Smaller reserve targets
 - Fault blocks, flank oil
 - Satellites, viscous and heavy oil
 - Most new wells produce oil AND water
 - Facilities handling ~ five times as much water as oil



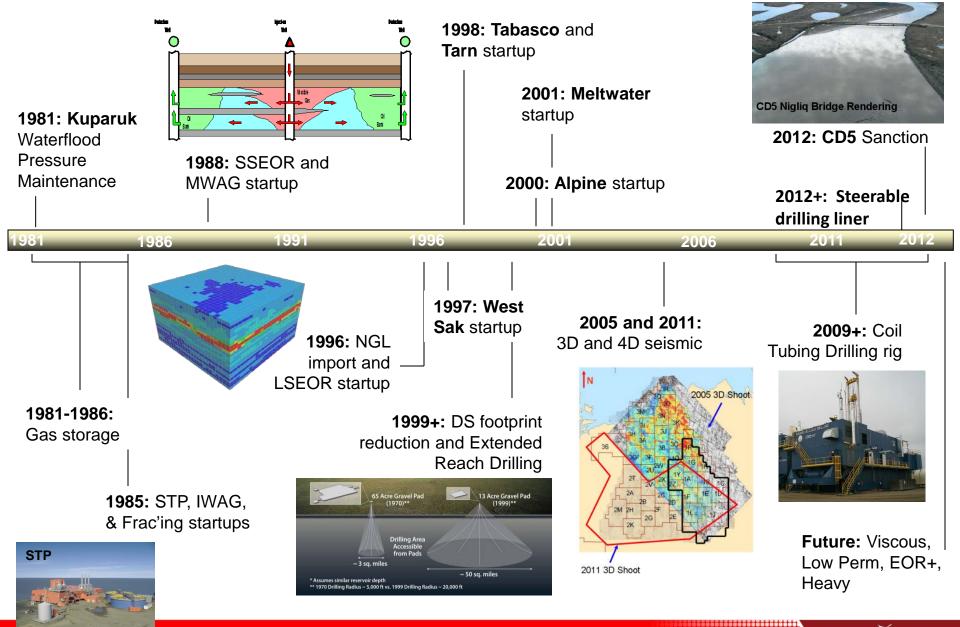
Initial Alpine Development



CD-5 Type Development



NS Development Evolution COP-Operated Fields



ConocoPhillips

North Slope Potential

- Huge Remaining Potential in Legacy Fields:
 - Prudhoe: 12 BBOE remaining oil in place + 26 TCF natural gas
 - Kuparuk: 3.75 BBOE remaining oil in place + 15 BBOE heavy oil
- Remaining Exploration
 Potential
- Potential AK LNG project
- Realization of Alaska's North Slope Potential Dependent Upon:
 - Technology
 - Reasonable regulatory environment
 - Reasonable business climate





ConocoPhillips



On-Going Work CD5, NPRA Exploration, & Renewal



Managing Aging Assets

- \$400 million in 2014 capital for Kuparuk renewal projects
 - 14 mile replacement of 30" seawater line
 - Pigging & other projects
- Similar efforts at Prudhoe Bay
- Expect continued significant expenditures to maintain ANS infrastructure





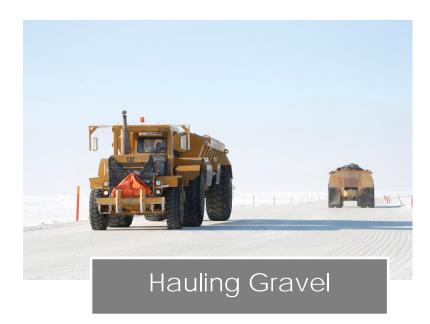
CD5 Development Progress

- CD5: On Schedule On Budget ~\$1 billion
- 2014 Winter Activity Successfully Completed
 - Three smaller bridges complete
 - Final bridge to be completed early 2015
 - Gravel in place

Employment:

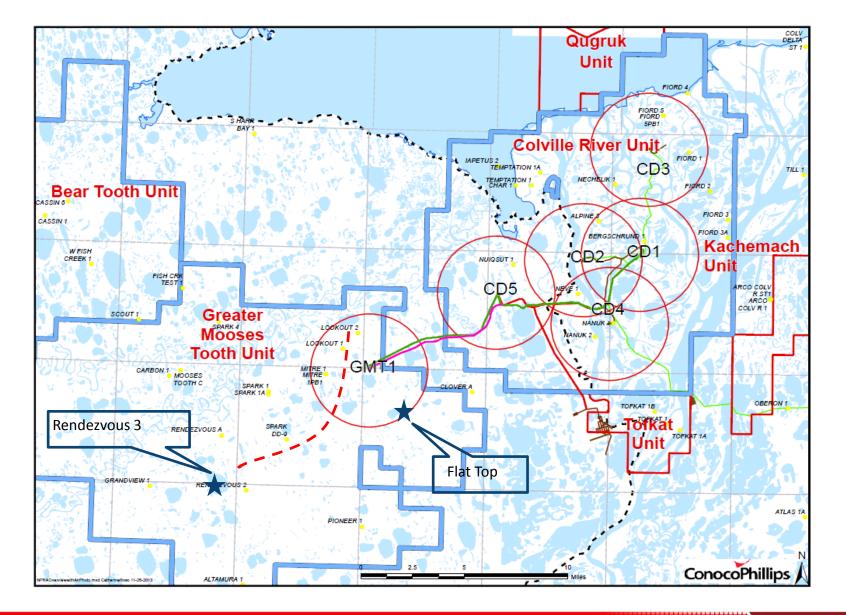
- ~600 North Slope jobs required during two winter construction seasons
- Major fabrication activities in Anchorage and Fairbanks
- Drilling start-up planned spring 2015
- First Oil Late 2015 Estimated Peak
 Production 16,000 BOPD (gross) in 2016







2014 Exploration – 2 Wells Drilled in Greater Mooses Tooth Unit







Tax Reform is Encouraging New Projects

Two New Rigs Added: Nabors 7ES and Nabors 9ES

Nabors 7ES

- Began drilling in May 2013
- Additional production of 2,900+ BOPD gross as of March 30, 2014
- 100 direct and hundreds more indirect jobs

Nabors 9ES:

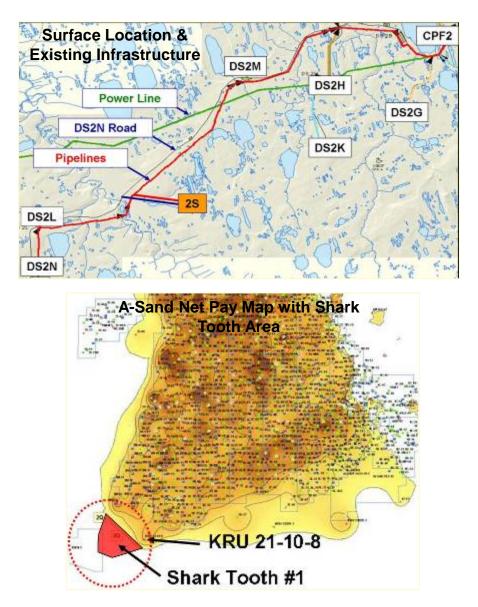
- Began drilling development wells in late January 2014
- 100 direct and hundreds more indirect jobs





Kuparuk Drillsite-2S (Shark Tooth)

- New Drillsite development in the southwestern periphery of the Kuparuk reservoir
- Targeting an undeveloped section of Kuparuk formation
- Peak workforce during construction: over
 230 jobs in 2015
- Approximate cost to develop: ~\$600 million (gross)
- Estimated peak production: 8,000 BOPD (gross)
- Field work and pad construction ongoing
- Targeted for approval October 2014
- First oil targeted in late 2015





Greater Mooses Tooth 1 (GMT1) – Development Overview

Project Summary

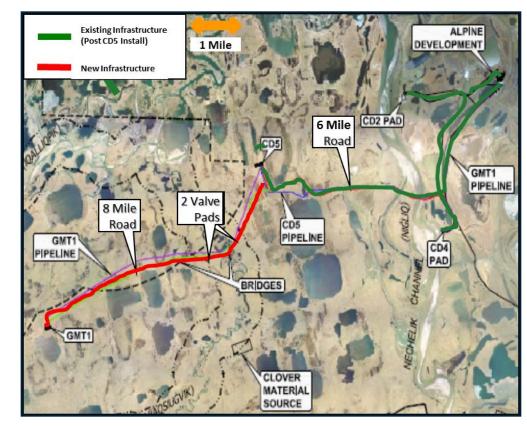
- Estimated cost \$900 million gross
- First oil proposed late 2017 peak rate ~30,000 BOPD gross
- Estimate 500+ jobs during construction

Proposed Facilities

- 8-mile gravel road with 2 bridges
- 11.8 acre gravel well pad
- Pipeline, valve pads, power and communication infrastructure

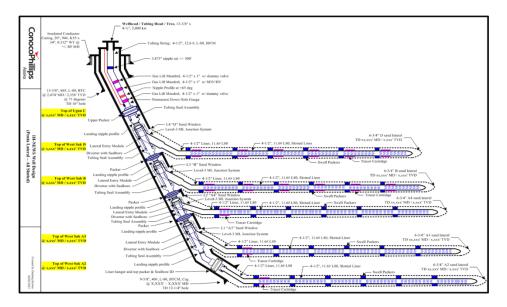
Proposed Drilling

- Drill and complete 8 wells (3 producers and 5 water/ miscible gas injectors)
- Potential for additional wells development
- Project Status
 - Applied for development permits in July 2013
 - Project approval target 4Q 2014
 - Draft Supplemental EIS public comment period closed in April 2014



Kuparuk 1H NEWS (Northeast West Sak) Project



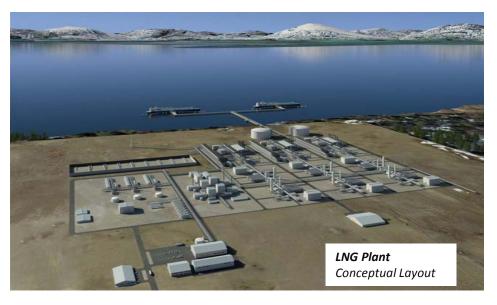


- Nine-acre extension of Drill Site 1H
- Additional surface facilities, ~19 new wells
- Permits filed; anticipate funding request in late 2014
- Approximate cost to develop: ~\$450 million (gross)
- First oil 2017; estimated peak production: 9,000 BOPD (gross)
- Peak workforce during construction ~150

Setting the Stage for the AK LNG LNG Project

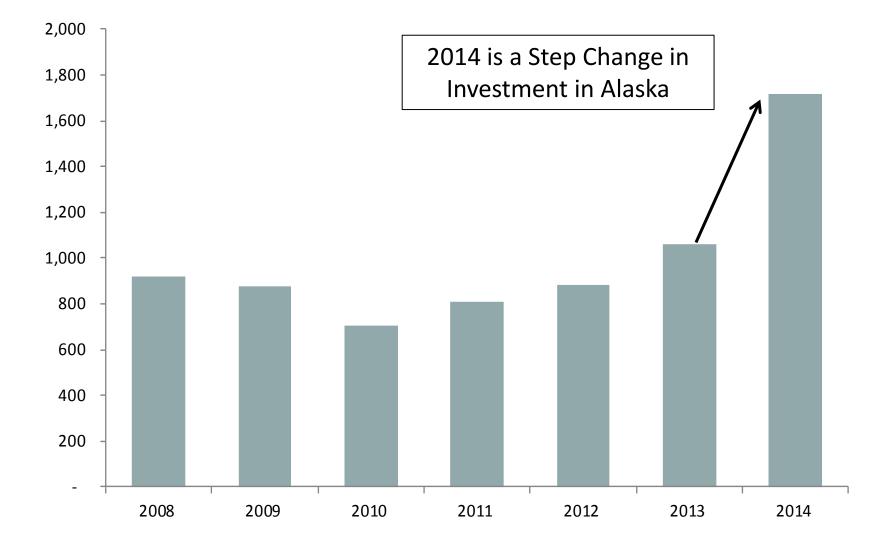
- BP, ConocoPhillips, ExxonMobil, AGDC and TransCanada working together to progress Alaska LNG project - \$45 to \$65 billion gross
- LNG plant site in Nikiski
- Significant benefits to Alaska
- Incentivizes exploration and long term North Slope investment
- Healthy oil business promotes the viability of North Slope gas project







ConocoPhillips Alaska Capital Budget (\$ Millions)



Alaska is Moving in the Right Direction

- COP plans for ~\$2 billion in new investments through 2017
- Potential for thousands of jobs
- COP operated potential new oil
 - ~40,000 BOPD in 2018;
 - ~50,000 BOPD with CD-5
- Stemming the production decline
- Progress on the AK LNG project
- SB21 provides improved economic outlook for the state





Oil tax reform is key to realizing the potential of the North Slope - both oil and gas

Questions?

